

Investors in Defensive Growth Businesses

Vantage Equity Partners is a thesis-driven private equity firm that invests in Defensive Growth companies. Using our proven value creation formula, we seek to surround our partner companies with resources and strategic capital to help them obtain their long-term objectives and build durable, lasting businesses

Investment Criteria



Company
Revenue

**\$20M –
\$150M+**



Company
EBITDA

**\$3M –
\$15M+**



Enterprise
Value

**\$50M –
\$200M+**



Geographic
Location

**United States
& Canada**



Transaction
Structure

**Majority
Control**

Essential Services Sector Focus



Commercial Services



Industrial Services



Residential Services



Professional Services



Route-Based Services



Automotive Services

Defensive Growth Characteristics

- Low-discretionary & low-deferability of demand
- Recurring consumption patterns
- Low economic cycle sensitivity
- Multiple avenues to drive growth, both organically and through strategic acquisitions

Company Criteria

- Strong market position
- Attractive margin profile
- Sustainable competitive differentiation
- Capable and collaborative leadership

Transaction Focus

- Family-owned and closely held businesses
- CEO-backed “buy & builds”
- Buyouts & recapitalizations

Partner Companies



Thomasville Restoration is the leading mitigation, restoration and reconstruction services provider to residential and commercial clients in the Mid-Atlantic



Catseye Pest is the leading general pest control and exclusion services provider to residential and commercial customers throughout the New England area



HDH Advisors is a leading independent valuation advisory platform providing a full range of valuation services to a diversified national client base

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